

**Department of Energy**  
**2010 Small Business Procurement Scorecard**

<b>B</b>
<b>92.6</b>

FPDS-NG Data as of April 29, 2011  
eSRS Data as of May 31, 2011

<b>Prime Contracting Achievement:</b>			<b>89.44</b>
	<b>2009 Achievement</b>	<b>2010 Goal</b>	<b>2010 Achievement</b>
<b>Small Business</b>	6.32%	6.00%	7.60% (\$1.889B)
<b>Women Owned Small Business</b>	0.89%	5.00%	1.14% (\$0.283B)
<b>Small Disadvantaged Business</b>	1.73%	5.00%	2.95% (\$0.733B)
<b>Service Disabled Veteran Owned Small Business</b>	1.20%	3.00%	0.86% (\$0.213B)
<b>HUBZone</b>	0.13%	3.00%	0.72% (\$0.179B)

<b>Sub Contracting Achievement:</b>			<b>110.33</b>
	<b>2009 Achievement</b>	<b>2010 Goal</b>	<b>2010 Achievement</b>
<b>Small Business</b>	50.72%	50.20%	54.10%
<b>Women Owned Small Business</b>	11.07%	5.00%	11.10%
<b>Small Disadvantaged Business</b>	8.79%	5.00%	10.70%
<b>Service Disabled Veteran Owned Small Business</b>	1.52%	3.00%	2.20%
<b>HUBZone</b>	2.56%	3.00%	2.50%

<b>Plan Progress:</b>		<b>100</b>
<ul style="list-style-type: none"> <li>✓ Full response</li> <li>* Unacceptable response</li> <li>↔ Partial response</li> </ul>		
✓ Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.		✓
✓ Has demonstrated top-level Agency commitment to small business contracting.		✓
✓ Planned significant events to increase small business participation in the procurement process during the period.		✓
✓ Demonstrated the small business data is accurately reported in FPDS-NG during the period. Verified & Cleared FPDS-NG Anomalies.		✓
✓ Demonstrated the policies and procedures are in place to ensure compliance with subcontracting plans and attainment of subcontracting goals during the period.		✓
✓ Demonstrated no unjustified bundling has taken place during the period.		✓
✓ Planned training to contracting staff/managers in executing small business/socioeconomic procurements during the period.		✓
✓ Planned to collaborate with SBA on formulation of small business procurement policy initiatives during the period.		✓
✓ Agency submits all strategic plans and reports that became due to SBA during the reporting period.		✓

<b>Grading Scale</b>	
A+	≤ 150% but ≥ 120%
A	< 120% but ≥ 100%
B	< 100% but ≥ 90%
C	< 90% but ≥ 80%
D	< 80% but ≥ 70%
F	< 70%

**Comments:****Graded Agency:**

DOE is not contesting its scorecard grade of "B." However, we wish to explain DOE's inability to achieve its assigned prime socio-economic goals. DOE's under achievement of these goals is due to its business model favoring subcontracts over prime contracts.

The Department's business model requires DOE to obligate approximately 85% of its total procurement dollars to its Facility Management Contractors, which includes the national laboratories. Consequently, when retaining only 15% of the procurement base, it is highly improbable that DOE can attain the statutory limits of the socio-economic goals.

**SBA:**

The Department of Energy (DOE) met 1 of its 5 prime contracting goals: Small Business. However, it did not meet its prime contracting goals for Women Owned Small Business, Small Disadvantaged Business, Service-Disabled Veteran Owned Small Business and HUBZone.

Fiscal year 2010 prime contracting achievement saw increases over FY2009 in Small Business, Women Owned Small Business, Small Disadvantaged Business and HUBZone. DOE FY2010 achievement declined for Service-Disabled Veteran Owned Small Business.

DOE regularly attends Small Business Procurement Advisory Council meetings.